

# E-Business Initiatives of WKO

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based on data from Gerhard Laga, WKO E-Center

# „E-Policy“

- Horizontal and Vertical Approach in WKO
  - Horizontal: E-Center in General Secretariat, representing all IT-users – UBIT Consultants Association
  - Vertical: cooperation with Telecom- and IT-associations
- European and National Level
  - Collaboration in relevant EU expert groups:
    - EBSN = E-Business Support Network
    - CEN = EU Committee for Standardization
  - Inform national stakeholders (companies, governments, universities,..) about european topics and projects

# „E-Policy“ - Topics

- E-Invoicing:
  - huge topic for cutting administrative costs (8 BN € pa in Austria alone!!). Cooperation with Ministry of Finance
  - Shift focus from technical view (digital signatures or not?) to process view (structured e-invoices can be automated, PDF not!) Easy standards for SME's – 50 fields not 2000
- E-Procurement:
  - started in the 80ies with e-payment/accounting
  - E-Invoicing is a step to complete digital procurement
- E-Government:
  - [www.usp.gv.at](http://www.usp.gv.at) is on the way to the long demanded one stop shop for E-Government

# Standards for E-Business

- WKO is actively contributing to Standard-Organisations in the field of E-Business
  - AUSTRIAPRO: [www.austriapro.at](http://www.austriapro.at)  
fill the gaps with bottom-up SME standards. WKO pays 50% of project budgets
  - GS1-Austria: [www.gs1.at](http://www.gs1.at)  
provide global business identification numbers.  
100% daughter of WKO
  - A-Trust: [www.atrust.at](http://www.atrust.at)  
offer qualified digital certificates for the Austrian market. 20% owned by WKO

# Standards for E-Business

- national open Standards, free to use for everyone, focus on simple bottom-up approach:
  - E-Invoice: XML-ebInterface, compulsory to use for federal government from 2014 [www.ebinterface.at](http://www.ebinterface.at)
  - Secure electronic delivery: [www.ezustellung.at](http://www.ezustellung.at)
    - technical framework for confirmed message delivery via webservices (not E-Mail!)
    - uniform legal rules for all service providers and users
    - WKO provides central „telephone book“
  - Near Field Communication (NFC)
    - WKO offers neutral platform for IT, Commerce and Service providers

# Service

- As E-Business is getting more and more complex, WKO offers free and neutral service and information to our members!
- E-Day: biggest IT-Event in Austria
  - speeches for all knowledge levels and company sizes
  - ~12.000+ users watch livestreams!
  - all speeches available for free: [www.eday.at](http://www.eday.at)
  - ~3.000 people attend
- TELEFIT: longest ebusiness-roadshow, [www.telefit.at](http://www.telefit.at)
  - on the road since 1998, 50.000 companies attended
  - picks companies up, where they are (language, knowledge, location)

# Service

- Socialmedia-Guidelines and –events
  - WKO provides information and modelguidelines for the professional use of plattformen like facebook, linked-in etc
  - update guidelines together with the community in the cloud:  
<http://wko.at/ebusiness/socialmedia>
- Austrian E-Commerce trust mark
  - Gives best practise guidelines and expert evaluation
  - Founded european Eurolabel system <http://www.euro-label.com>
- it-safe <http://www.it-safe.at>
  - Interactive guide and publication on IT-Security



# Wirtschaftsraum Wien - Bratislava

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**Über diese Plattform**



Eine Initiative der Wirtschaftskammern Wien und Bratislava

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**Aktuelles**



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**Erfolgreiche Beispiele**



Diese Firmen nutzen bereits die Chancen im Wirtschaftsraum



Diese Plattform wird im Rahmen des Förderprogramms der ARGE 28 "[Gemeinsam mit Europa wachsen](#)" durch Kofinanzierung der Europäischen Kommission ermöglicht.





# Thank you for your attention!

For further questions on the presented topics,  
please contact

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