

# Luka Koper

Supporting increased competitiveness of transport and logistics in the Region

Portorož, 26.1.2015

## Opportunities for regional development



## **European documents:**

## Macro-region strategy:

- Danube macro-region strategy
- Adriatic Ionian macro-region strategy
- Alpine region strategy

#### Corridors' Work Plan:

- Baltic Adriatic / RF5
- Mediterranean / RF6

## Possible topics:

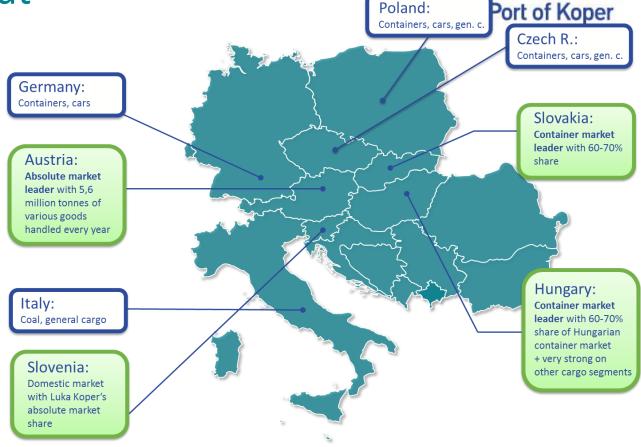
safety, environment, energy efficiency & alternative fuels, innovation & technology, infrastructure development of each port capacities + connection to hinterland + promotion (commercially neutral concept – free competition!)

#### **Experience:**

- EU projects & cofinancing;
- NAPA

Port throughput markets in 2014

- The port is very international oriented exporting services
- More than 70% of cargo is transported in transit – need for reliability and availability of capacities on infrastructure connecting to hinterland markets



Poland:

LUKA KOPER

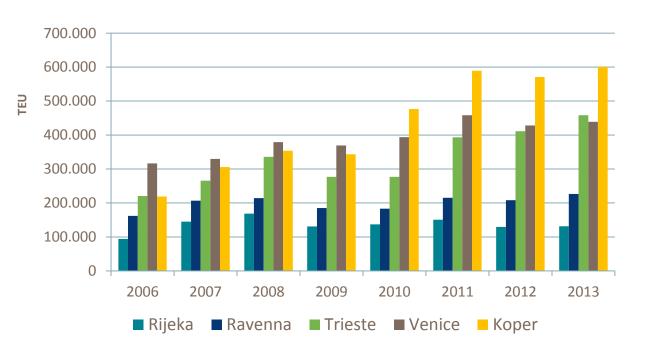
In the last years the vision and strategic orientations are successfully accomplished / the port is becoming the leading port system for the target markets of Central and East Europe:

- First port for Austria in the total throughput
- First port of Hungary and Slovakia for container traffics
- Second port in Mediterranean (and first on the southern route for our markets) for new vehicles
- Leading port on the southern route from/to Central and Southeast Europe also for specific cargo groups: timber, livestock, coal, iron ore, steel products, soya, alumina etc.

## Positioning vis-a-vis coopetition

## Container traffics in North Adriatic





N. Adriatic	TEU v 2007	% v 2007	TEU v 2013	% v 2013	Growth index
Koper	305.648	24%	600.441	32%	196
Rijeka	145.040	12%	169.943	9%	117
Trieste	265.863	21%	458.000	24%	172
Venice	329.512	26%	446.591	23%	136
Ravenna	206.786	17%	226.879	12%	110
Total	1.252.849	100%	1.901.854	100%	152

- In the most competitive segment (<u>containers</u>) the position of Koper is:
  - In the period 2007 –
    2013 the traffics are
    almost double
  - In 2010 the leading role was achieved
  - Till 2013 the market share increased to
     32% of total traffics
- Such **position** is necessary to keep and **strengthen**

## North Adriatic region:

Stimulating port's growth for additional capacities and smooth hinterland connections!

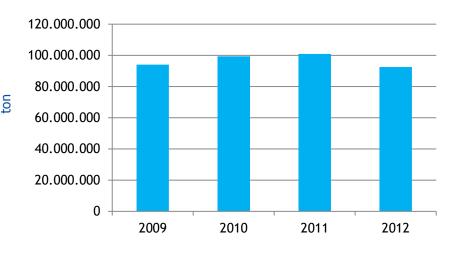


## European benchmark

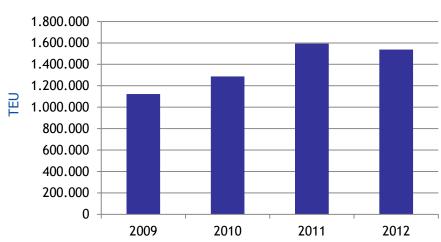


	Total througput in million tonnes (2013)	Container throughput in million TEU (2013)
Rotterdam	441.5	11.7
Antwerp	184.1	8.6
Hamburg	130.9	8.9
NAPA ports	107.0	1.7
Marseille	85.8	1.1
Bremen	84.0	6.1
Zeebrugge	43.5	1.9

#### Total thorughput of NAPA ports in tonnes



#### Container throughput of NAPA ports in TEU



# Strengthening a competitive transport system (via Slovenia)



- In the crossroad of *Baltic-Adriatic* and *Mediterranean* corridor + core EU port
- Urgent development of competitive transport solutions to the hinterland markets <u>via Slovenian</u> <u>infrastructure</u> (main corridor / reliability, efficiency, long-term orientation)



Key production and consumption hinterland markets can be reached in:

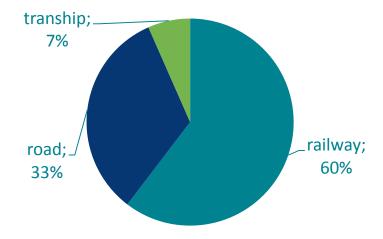
- 1 day by road
- 2 days by train



## Needs for railway transport services



Modal split: 60% railway – used mainly by cargo in transit (for foreign customers / regional importance)



- Average nr. of trains/day today: 60
- Needs for more trains/day already today: minimum 65 (additional customers' needs and optimal logistics) => modernization on-going
- Expected needs for trains/day till 2020: +35% trains (approx. 85 train/day).

## Active on EU initiatives / projects





## Regular awareness for environment and safety



- Certificates:
  - ISO 14000
  - EMAS
  - OHSAS 18001
- Regular on-line monitoring to prevent and avoid reduction of negative impacts on:
  - Sea quality
  - Dust emissions PM10
  - Noise
- Waste management
- National Spatial plan / long-term solution with sustainable development
- ESPO award 2014
- http://www.zivetispristaniscem.si/ / video





Information system improvement

paperless, track&trace, port community communication Core business efficiency

Operation technologies up-grades

automatization, warehouse management systems

## Favorable modal split

green logistics: 60% railways in hinterland connections

# SMART PORT CONCEPT

**Energy savings** 

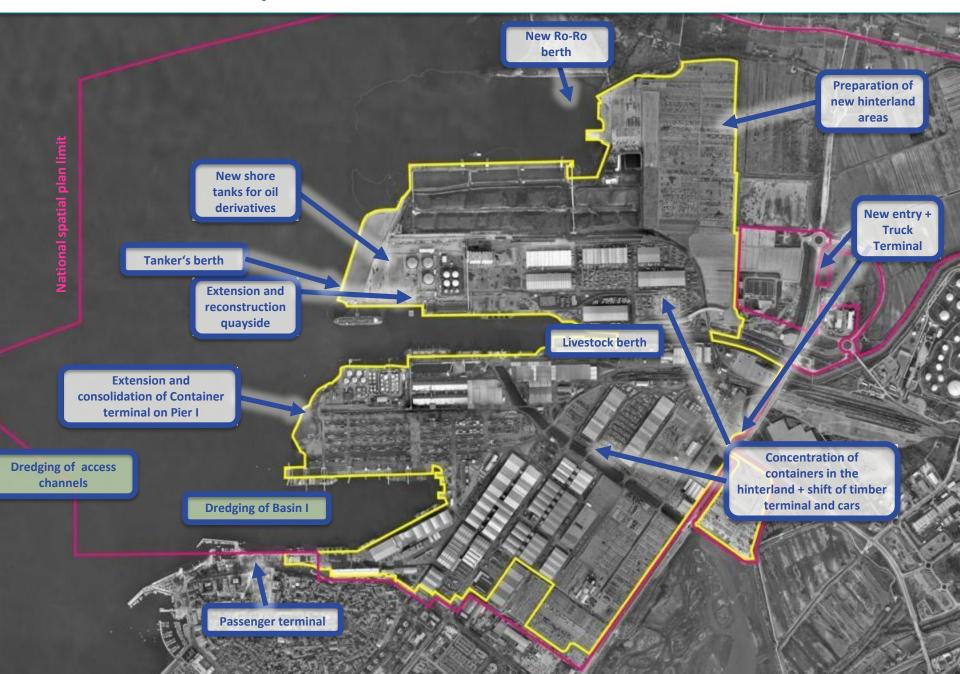
reduction of consumption, alternative sources

Collaboration with Smart City

#### **Environment**

low emissions, high level of safety & security

## Port development till 2020



## Key projects within the port till 2020



- Maximum possible extension of Pier I and arrangement of existing quay.
- Berthing facilities:
  - Basin II: arrangement of the Southern side of Pier II + tankers + livestock
  - Basin III: Ro-Ro and beginning of Pier III
- Re-organization of internal connecting infrastructure and transport links according new entries and truck terminal
- New warehousing facilities: tanks, classic warehouses
- Port extension towards hinterland (land fills + natural resorts areas)
- Passenger terminal infrastructure and building

Total estimated value **approx. 200 mio €** (additionally investment also in equipment)

Opportunities for EU funding of infrastructure 2014 – 2020 (CEF) – already active / NAPA Regional development and innovation opportunities:

- Territorial cooperation announced for 2015: Central Europe, MED
- Horizon 2020 already active

## Needs for additional capacities



## **Public infrastructure:**

- Railway infrastructure:
  - Till 2020 it is expected that 65% traffics will be related to railway support
  - Urgent speed-up for the construction of: 2<sup>nd</sup> railway track Koper Divača
  - Urgent parallel activities for removal of bottlenecks (organizational, technical and infrastructural), which are on the transport route till the Austrian and Hungarian border
- Road access / new entries with the related truck terminal
  - Bertoki accessing link (urgent and immediate solution)
  - Sermin accessing link (NSP solution! / missing link from the motorway)
- Provision of suitable drafts on the maritime side / trend of bigger vessels

# Continuation and future activities within NAPA Port of Koper

#### EU projects and cofinancing:

- TEN-T / CEF:
  - ITS Multiport Adriatic gateway / ICT platform
  - NAPADRAG / dredging activities in Venice and Koper
  - NAPAPROG / project design Pier I extension
  - NAPASTUDIES / project design of different port infrastructure up-grades
  - NAPA4CORE / 26.2.2015 / MOU signed
  - NAPA4MOS / 26.2.2015 / MOU signed
- Territorial cooperation: SAFEPORT, ADRIA A, EMPIRIC, INWAPO, GREENBERTHS etc.
- New proposals:
  - studies on adaptation of port infrastructure on new port regulation s(especially electrification; alternative energy sources as LNG etc.) + concrete project design
  - studies on how to adapt the TEN-T core network considering Croatian membership in EU (X. Pan-European corridor)
  - Non-commercial issues: environment, security, energy, infrastructure development etc.

#### Meeting new EU regulations:

• Studies within EU projects in order to gain their validity / Port regulation / State aid / Concessions / Social dialogue

#### Promotion of North Adriatic ports' region:

- Marketing: selecting **locations over Suez Canal** and promoting ports' infrastructure capacities, connections with the hinterland
- Institutional promotion: balancing European logistics

# Thank you for the attention!

